Franco Angeli Editore

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July 28, 1969

AMERICAN ECONOMIC REVIEW
629 Noyes Street
EVANSTONE, Illinois 60201

Dear Sirs:

dr. Francesco FORTE, Professor of Financial Science at the University of Turin, is preparing for our Publishing House a reader on: WELFARE ECONOMY.

He would like to insert in his book the following article:

D.E. ELLSBERG "The Theory of the Reluctant Duelist", December 1956, pp. 909-923.

We should be most grateful if you could let us have your permission to use this material: the book will be at a high scientific level and the greatest care will be taken to ensure a perfect translation.

We look forward to hearing from you at an early date, and if you are able to gnant us this permission we should be grateful if you could specify the exact conditions. For such material we normally offer a fee of $2.00 per page and always cite the original source.

If the author's authorisation is required, we should be grateful if you would be so kind to let us have his address.

Thanking you in advance for your kind consideration in this matter,

Yours faithfully,

P. Franco Angeli Editore

M. Aliata

Miss M. Aliata

AMERICAN ECONOMIC ASSOCIATION
EVANSTON, ILLINOIS

Sent for Information of

Mr. D. E. Ellsburg

COPY

August 8, 1969.

Franco Angeli Editore,
Casella postale 4294,
Milan, Italy.

Attention: Miss M. Aliata.

Gentlemen:

We have your letter of July 28, 1969, requesting permission to translate and reprint an article from the AMERICAN ECONOMIC REVIEW. Under a resolution adopted by the Executive Committee, the Association is happy to grant permission to translate and reprint, but only after the consent of the author has been obtained. The Executive Committee also felt strongly that for commercial purposes some arrangement should be made between the author and the editor-publisher for compensation for this privilege and suggested that normally this fee should be not less than $100, to be paid directly to the author. Any payment, however, is subject to negotiation between the author and the editor-publisher.

If you are still interested in obtaining permission to translate and reprint this article, we suggest that you write to Mr. D. E. Ellsburg (1700 Main Street, Santa Monica, California, 90406). When you have made a satisfactory arrangement with him, please let us have a copy of the agreement and we shall be very happy to give you official permission on behalf of the American Economic Association as the holder of the copyright.

Sincerely yours,

Harold F. Williamson

Secretary.

August 13, 1969 L-15332

Miss M. Aliata
Franco Angeli Editore
Casella postale 4294,
Milan, Italy

Dear Miss Aliata:

I would be happy to have my article, "The Theory of the Reluctant Duelist" from the American Economic Review be reprinted in Dr. Forte's reader on Welfare Economy. However, in accordance with the guidlines laid down by the American Economic Association, which seem reasonable to me, I would request compensation at the minimum rate suggested, $100.00. If that is acceptable, you may take this letter as constituting my permission to reprint.

In any case, I wish Dr. Forte well on the success of his book.

Sincerely,

Daniel Ellsberg

DE:ca